

JOB POSTING:

Job Posting: Business Account Manager
Location: Biggar, Landis, Perdue
Company: Biggar & District Credit Union
Position Type: Permanent, Full-Time

At Biggar & District Credit Union, we are deeply rooted in our local community and committed to supporting the agricultural sector that drives our economy. As a member-focused financial institution, we pride ourselves on providing personalized service, building long-term relationships, and fostering growth in our rural areas. We understand that agriculture is the backbone of our community, and we are looking for a dedicated and passionate Agriculture Lender to join our team!

Position Overview:

As an Agriculture Lender, you will play a vital role in supporting the local agricultural community by offering tailored financial solutions to farmers, ranchers, and agri-businesses. You will build strong, lasting relationships with members, help them navigate their financial needs, and provide expert advice and lending services to fuel their growth and success.

Key Responsibilities:

- **Relationship Building:** Cultivate strong, long-term relationships with agricultural members, understanding their financial needs, challenges, and goals.
- **Loan Origination:** Provide financing options for agricultural businesses, from short-term operational loans to long-term capital financing.
- **Consultative Sales:** Work closely with members to assess their financial needs and offer tailored loan products and services.
- **Community Engagement:** Actively engage with the local agriculture community, attending industry events, networking, and fostering relationships with local farmers, ranchers, and agribusinesses.
- **Credit Analysis:** Assess creditworthiness, manage loan risk, and guide members through the loan application and approval process.
- **Member Service:** Offer ongoing support and financial advice to ensure members' success and satisfaction.

What We Offer:

- **Local Impact:** Directly contribute to the growth and success of the agriculture sector in our rural community.
- **Professional Growth:** Access to training, development opportunities, and career advancement within our credit union.
- **Team-Oriented Culture:** A friendly, collaborative work environment where everyone's contribution is valued.
- **Comprehensive Benefits:** Competitive salary, health benefits, retirement plans, and paid time off.
- **Flexibility:** Work in a supportive environment that values work-life balance.

Qualifications:

- Previous experience in agriculture lending, banking, or financial services is preferred.
- Knowledge of agricultural operations and financing needs.
- Strong relationship-building and communication skills.
- Self-motivated, with a strong desire to contribute to the community and agricultural economy.
- A passion for working with farmers and rural businesses.

Why Join Us?

At Biggar & District Credit Union, you won't just be another employee — you'll be an integral part of a community-centered institution that is committed to making a positive impact. The Agriculture Lender position offers the opportunity to work in an exciting, dynamic environment where you can make a real difference. If you're passionate about agriculture, lending, and building meaningful relationships, we want to hear from you!

This position will remain open till filled.